

Message Text

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11
ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-10 NSAE-00 RSC-01 FAA-00 ARA-16 L-03 H-03

 SS-20 NSC-07 DRC-01 /107 W
 075880

R 072111Z JUN 74
FM AMEMBASSY OTTAWA
TO SECSTATE WASHDC 3655

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E.O. 11652: N/A
TAGS: ETRN, CA, CU
SUBJECT: CIVAIR: AIR CANADA AND CUBAN QUESTION

REF: OTTAWA 0640; OTTAWA A-204

1. AIR CANADA HAS NO INTEREST IN COMMENCING SERVICE TO CUBA IN THE NEAR FUTURE AND CONSEQUENTLY IS GIVING GOC NO ENCOURAGEMENT TO RESPOND POSITIVELY TO CUBAN INITIATIVES FOR NEGOTIATION OF A BILATERAL. THIS POINT WAS EMPHATICALLY MADE TO TCO BY AIR CANADA OFFICIALS IN MONTREAL LAST WEEK.
2. FROM MARKETING VIEWPOINT THEY DO NOT PRESENTLY SEE SIGNIFICANT TRAFFIC OPPORTUNITIES IN COMPARISON WITH OTHER LATIN AMERICAN POINTS (ESPECIALLY CARACAS, WHICH THEY COULD SERVE AS AN EXTENSION OF BARBADOS SERVICE AND WHICH WOULD PERMIT MORE EFFECTIVE AIRCRAFT UTILIZATION THAN WOULD SERVICE TO OR VIA CUBA). HOWEVER, MARKETING STUDIES ARE BEING MADE WHICH CONCEIVABLY COULD CHANGE THAT ASSESSMENT.

3. THESE OFFICIALS ALSO STRESSED POLITICAL ASPECT OF SERVICE. CARRIER VALUES ITS GOOD RELATIONS WITH UNITED STATES GOVERNMENT VERY HIGHLY, THEY
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STRESSED, AND IT DOES NOT WISH TO BECOME A "PAWN"

IN WASHINGTON POLICY STRUGGLE. SHOULD U.S. VIEWS
ON CUBA CHANGE, AND THEIR MARKETING STUDIES PROVIDE
BETTER EVIDENCE OF PROFITABLE OPERATIONS, THESE
OFFICIALS HOPE THAT GOC WILL BE ABLE TO NEGOTIATE
A BILATERAL QUICKLY ENOUGH FOR CARRIER THEN TO COMMENCE
IMMEDIATE OPERATIONS. BUT RIGHT NOW THEY INDICATED
AIR CANADA IS STRESSING CAUTION.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR ROUTE AGREEMENTS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 07 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740147-0113
From: OTTAWA
Handling Restrictions: n/a
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Review Comment: n/a
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30 JUN 2005

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